

National Highways & Infrastructure Development Corporation

Minutes of Meetings of Empowered Technical Bid Evaluation Committee (ETEC) for "Construction of two lane with hard shoulder of Kohima-Jessami Road on NH-29 (Old NH-150) From existing km 7.880 (near Chedama Junction) to existing km 30.474 (near Chakahabama) [Design Km 7.88 to design Km 29.6] [Design Length - 21.72 Km] in the state of Nagaland Under Bharatmala Pariyojana on EPC Mode (Package-I)" held at NHIDCL, New Delhi on 05-03-2020


1. The bids for the subject work were invited and bids were physically received on scheduled bid due date as 07.02.2020 at 1100 hrs.
2. Empowered Technical Bid Opening Committee (ETBC) met to open the technical Bids on 10.02.2020 at 1100 hrs. The following bidders have submitted their bids physically and online.

- (i) M/s RKIPL-NSC (JV)
- (ii) M/s VKS-NIPL (JV)
- (iii) M/s MG Contractors Pvt. Ltd
- (iv) M/s SIPL-RMN (JV)
- (v) M/s Keystone Infra Pvt. Ltd.
- (vi) M/s SRK Constructions and Projects Private Limited.
- (vii) M/s KCPL Hyderabad
- (viii) M/s Varaha-OIA (JV)

3. The Evaluation Committee has considered the following Criteria for evaluation of the bids for the above project:

S.No.	Particulars	Amount in Rs. Cr.
1	Estimated Project Cost	220.28
2	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) as per clause 2.2.2.2 (i)	330.42
3	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) for Lead Member to fulfill as per clause 2.2.2.4 (i)	198.25
4	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) for Other Member to fulfill as per clause 2.2.2.4 (i)	66.08
5	Minimum required amount of COMPLETED Eligible Projects in Category 1 and/or Category 3 from at least one similar work as per clause 2.2.2.2 (ii)	55.07
6	For a project to qualify as a Eligible Project under Category 1&2 , the Capital Cost of the project should be more than (as per clause 2.2.2.6 (i) (c))	22.03
7	Minimum required amount of self constructed project by the Bidder for a project to qualify as a Eligible Project under Category 1&2 (as per clause 2.2.2.6 (i) (d))	One half of the Project Cost of eligible projects as defined in clause 2.2.2.6 (i) (d).
8	For a project to qualify as a Eligible Project under Category 3&4 , the receipt / payments of the project should be more than (as per clause 2.2.2.6 (ii))	22.03
9	Minimum Financial capacity required as per clause 2.2.2.3	11.01
10	Minimum Financial Capacity required for Lead Member to fulfill as per clause 2.2.2.4 (i)	6.61
11	Minimum Financial Capacity required for Other Member to fulfill as per clause 2.2.2.4 (i)	2.20
12	Minimum Average Annual Turnover required as per clause 2.2.2.3 (ii)	44.06
13	Minimum Average Annual Turnover required (For Lead Member) as per clause 2.2.2.4 (i)	26.44
14	Minimum Average Annual Turnover required (For Other Member) as per clause 2.2.2.4 (i)	8.81
15	Minimum Required Bid Capacity (For each Bidder) as per clause 2.2.2.1	220.28
16	Minimum Required Bid Capacity (For Lead Member) as per clause 2.2.2.4 (i)	132.17
17	Minimum Required Bid Capacity (For Other Member) as per clause 2.2.2.4 (i)	44.06

4. The Evaluation Committee in its first ETEC during evaluation found that some of the data/information provided by the Bidders are not adhering to the clauses given in the RFP document, hence committee sought the clarification from the Bidders as per clause no 3.1.4 of the RFP to facilitate the evaluation process vide its 1st meeting held on 24.02.2020.

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5. In Continuation to 1st Meeting of Empowered Technical Bid Evaluation Committee (ETEC) held on 24.02.2020, replies received from the bidders and the Evaluation report were deliberated by the ETEC in 2nd meeting held on 05.02.2020. The remarks of ETEC w.r.t the observations and reply received are tabulated below.

S.No	Name of the Bidder	Clarification sought	Reply from the bidder	Comments of the committee
1	M/s VKS-NIPL (JV)	1. Annexure –IX uploaded as addendum regarding the number of works of NHIDCL in hand with the contractor could not be located. Kindly inform the page number where the documents have been uploaded 2. The Statutory Auditor's certificate attached submitted by M/s VKS does not have UDIN number (net worth, Turnover and eligible projects) You are request to provide the certificate duly certified by Statutory Auditor with UDIN number.	Bidder has forwarded the requisite documents	Bidder has forwarded the requisite documents with UDIN and same has been accepted. Bidder is technically responsive.
2	M/s MG Contractors Pvt. Ltd	1. Annexure –IX uploaded as addendum regarding the number of works of NHIDCL in hand with the contractor could not be located.	(i) We have not any work in hand under NHIDCL currently. Hence we are not submitting Annexure-IX. (ii) One other work of NHIDCL in the state of Sikkim was allotted on dated 26.03.2018 but due to providing of encumbrance free land in the permissible time so we are unable to undertake the work hence we have terminated the contract but NHIDCL remained silent. Finally the dispute was raised and arbitration has already started. First hearing was held on 20 th Jan 2020 and 2 nd hearing shall resume on 20 th April 2020	As per corrigendum-1, works for which LOA has been issued are considered as ongoing project. As the work of Sikkim has been terminated by the bidder M/s MG Contractors and the matter is under arbitration. Hence the view of the legal division/concerned technical division was sought. It has been brought out that the contractor has terminated the agreement and submitted the claim for which arbitration is in process. Committee is of the view since the contract is terminated and arbitration is in process regarding claim of the contractor hence the work of Sikkim may not be considered as ongoing works with NHIDCL. The bidder is technically responsive otherwise.
3	M/s SIPL-RMN (JV)	In regards to the work of " Road and Drain (including Retaining Wall) improvement works in City Municipal Council, Raichur Limits, Raichur under Mukhya Mantri Nagarothana phase_2 project" the certificate from the respective Authority has not been found. It is requested to provide the same	With reference to the above, we herewith are submitting the certificate issued by Executive Engineer, District Urban Development cell, Office of Deputy commissioner, Raichur.	The Work of M/s RMN i.e. "Rehabilitation and up gradation of NH-42 from Km 4/350 to Km 751600 (AP Border to Ananthapuram section) to two lane with paved shoulders including 4 Laning in Ananthapuram town limits" is being considered for single work. . hence the bidder is technically responsive..
4	M/s Keystone Infra Pvt. Ltd.	1. Annexure –IX uploaded as addendum regarding the number of works of NHIDCL in hand with the contractor could not be located. Kindly inform the page number where the documents have been uploaded	Requested information furnished at Page nos 312 & 313 of the uploaded documents. Same page no's for both Package 1 & 2 However, a copy of the same is furnished for your ready reference.	The document is accepted. The bidder is technically responsive.
5.	M/s SRK Constructions and Projects Private Limited.	Completed Certificate of the Authority for the work of 'Rehabilitation and Up-gradation of NH-67 from Km 589.000 to Km 641.000 (Mydukur to Dornala T – Junction Section) in the state of Andhra Pradesh to two lane with paved shoulder under NHDP- IV project on EPC contract basis' is not uploaded. Please submit the same.	With reference to the above cited subject, we herewith submitted completion certificate for the work of Rehabilitation and Up-gradation of NH-67 from Km 589.000 to Km 641.000 (Mydukur to Dornala T – Junction Section) in the state of Andhra Pradesh to two lane with paved shoulder under NHDP- IV project on EPC contract basis.	The document is accepted. The bidder is technically responsive.
6	M/s KCPL Hyderabad	1. In regards to the work of Six Lane of Pune - Satara of NH-4 from Km 820 to Km 865.350 in the State	The said original contract value Rs. 485 cr. The total value of work done till	The requisite document has been submitted by the bidder vide his letter dated 28.02.2020. The same is accepted

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		<p>of Maharashtra, the Completion certificate or 90% completion certificate has not been found. It is requested to provide the same.</p> <p>2. Annexure –IX uploaded as addendum regarding the number of works of NHIDCL in hand with the contractor could not be located. Kindly inform the page number where the documents have been uploaded</p> <p>3. The Statutory Auditor's certificate attached submitted by M/s KCPL does not have UDIN number. You are request to provide the certificate duly certified by Statutory Auditor with UDIN number.</p>	<p>March-2017 is Rs. 453 Cr. i.e. (90%) A certificate bearing no. R/Infra/KCPI/2017-18/2085 Dated 02/11/2017 is also enclosed for your information and records as b. Further we here by submit the ropy of letter submitted by Concessionaire to NHAI vide their letter No: PSTRPL/NHAI/1001/18-19/7580 Dated 17/10/2018. Requesting for provisional completion certificate for completion of 90.43% of work in respect to entire stretch of 140 Km out of which we have completed 93.40% in our stretch as stated in Point 1. Annexure II.</p> <p>2. We have submitted only details of our projects in Annexure IX. Page no 110 in our submitted bid copy. Now we do not having any project in NHIDCL.</p> <p>3. Statutory auditor certificate with UDIN number mentioned are attached Annexure III.</p>	and the bidder is technically responsive
7	M/s Varaha-OIA (JV)	Certificates for the eligible works attested by the authority could not be located. It is requested to submit the same.	<p>We hereby submitting the certificate from respective authority for lead and other member as required. Som of projects are completed so we submitting completion certificate for same and some projects are ongoing so submitting letter of award for the same.</p>	The requisite document has been submitted by the bidder which is acceptable. The bidder is technically responsive.

6. The details of Technical Capacity, Financial Capacity and the Bid Capacity of the above bidders as per the report are as Annexure –I.


7. The **Empowered Technical Evaluation Committee (ETEC)** in its 2nd meeting has discussed the evaluation carried out by the Financial Consultant and after deliberation status of evaluation is as below.

Sr. No.	Name of the Bidder	Status
1	M/s VKS-NIPL (JV)	Technically Responsive
2	M/s MG Contractors Pvt Ltd	Technically Responsive
3	M/s SIPL-RMN (JV)	Technically Responsive
4	M/s SRK Constructions & Projects Pvt Ltd.	Technically Responsive
5	M/s KCPL Hyderabad	Technically Responsive
6	M/s Varaha – OIA (JV)	Technically Responsive
7	M/s RKIPL-NSC (JV)	Technically Responsive
8	M/s Keystone	Technically Responsive

8. It was brought out to the committee that the bidder M/s RKIPL-NSC (JV) is the lowest bidder for the CL road (Package-1). Hence, the same may be considered as ongoing project of NHIDCL and if they become the lowest in this package then they will be technically non responsive in other packages.

9. The Empowered Technical Evaluation Committee (ETEC) recommends to open the financial bid of the 8 technically responsive bidders after the approval of Competent Authority.

Meeting ended with vote of thanks to chair.


Ajay Ahluwalia
(ED-I)
Chairman


A.K. Singh
(GM-Tech)
Member


A.K. Jha
(DGM-Tech)
Member


Mahesh Gupta
DGM -Fin.
Member

Annexure - I

Summary of Technical Evaluation					
Sr. No.	Bidder Name	Minimum threshold capacity (Clause 2.2.2.2 (i)=Rs. 330.42 Cr.	Minimum threshold technical capability from category 1 & 3 in a single complete projects (Clause- 2.2.2- (ii) = Rs. 55.07 Cr.	Lead Member share (at least 60 % of total threshold technical capacity) i.e. Rs. 198.25 Cr.	Other Member Share (at least 20% of total threshold capacity) i.e. Rs. 66.08 Cr.
1.	M/s VKS-NIPL (JV)	NA	Yes (Rs 88.36 Cr)	257.82	147.45
2.	M/s MG Contractors Pvt Ltd	1596.99	Yes (Rs 354.04 Cr)	NA	NA
3.	M/s SIPL-RMN (JV)	NA	Yes (Rs 159.56 Cr)	254.60	333.10
4.	M/s SRK Constructions & Projects Pvt Ltd.	707.03	Yes (Rs 184.06 Cr)	NA	NA
5.	M/s KCPL Hyderabad	626.01	Yes (Rs 408.93 Cr)	NA	NA
6.	M/s Varaha – OIA (JV)	NA	Yes (Rs 209.81 Cr)	808.23	263.67
7.	M/s RKIPL-NSC (JV)	NA	Yes (Rs 196.79 Cr)	621.59	88.90
8.	M/s Keystone	478.45	Yes (Rs 66.50 Cr)	NA	NA

Summary of Financial Evaluation						
Sr. No.	Bidder Name	Role Details	Equity Holding	Claimed Net Worth (in INR Crores)	Average Annual Turnover (in INR Crores)	Whether meeting the Financial Threshold Requirement
1.	M/s VKS-NIPL (JV)	JV	60-40	Lead – 266.32 Other – 5.84	Lead– 167.91 Other– 77.52	Y
2.	M/s MG Contractors Pvt Ltd	SE	-	237.11	808.49	Y
3.	M/s SIPL-RMN (JV)	JV	60-40	Lead – 52.38 Other – 97.47	Lead – 192.05 Other – 307.67	Y
4.	M/s SRK Constructions & Projects Pvt Ltd.	SE	-	203.75	528.55	Y
5.	M/s KCPL Hyderabad	SE	-	41.46	137.91	Y
6.	M/s Varaha – OIA (JV)	JV	60-40	Lead – 150.72 Other – 144.25	Lead – 372.98 Other – 261.19	Y
7.	M/s RKIPL-NSC (JV)	JV	51-49	Lead – 109.29 Other – 14.38	Lead – 373.76 Other – 93.85	Y
8.	M/s Keystone	SE	-	63.51	145.96	Y






BID Capacity Package-1									
Sr. No.	Name of the Applicant	Calculated / Assessed							
		Financial / Calendar Year for which "A" has been claimed	Updation factor	Annual Turnover (Rs. Cr.)	A (Annual Turnover x Updation factor) Rs. Cr.	N	B (Rs. Cr.)	C (Rs. Cr.)	A x N x 2.5 - B+C (Rs. Cr.)
1	Keystone Infra Pvt Ltd	2018	1.00	174.57	174.57	2.00	408.24	0	464.61
2	KCPL	2015	1.15	217.56	250.19	2.00	195.54	0	1055.43
3	MG Contractors	2017	1.05	992.65	1042.28	2.00	3216.97	0	1994.44
4	SRK Construction	2017	1.05	554.43	582.15	2.00	999.44	0	1911.32
5									
	RKIPL	2018	1.00	543.15	543.15	2.00	1257.68	0	1458.07
	NSC	2018	1.00	155.15	155.15	2.00	0.00	0	775.75
		Total							2233.82
6									
	VKS	2015	1.15	176.54	203.02	2.00	252.20	0	762.91
	NIPL	2014	1.20	108.37	130.04	2.00	43.32	0	606.90
		Total							1369.81
7									
	SIPL	2018	1.00	306.12	306.12	2.00	229.67	0	1300.94
	RMN	2016	1.10	345.57	380.13	2.00	488.35	0	1412.29
		Total							2713.22
8									
	Varaha	2014	1.20	671.13	805.36	2.00	1149.01	0	2877.77
	OIA	2015	1.15	183.81	211.38	2.00	118.68	0	938.23
		Total							3816.00

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